

NICOLE BASILLE DE VERA

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WORK EXPERIENCE

Beneficial Returns, LLC

Credit Manager

June 2021 – Present

- Responsible for due diligence, preparation and review of investment memos, transaction closing, and post-investment monitoring at the portfolio and borrower level of Beneficial Returns' four funds
- Launched and co-lead of the CWI Loan Fund, exclusive to women impact entrepreneur fellows of the Cartier Women's Initiative
- Project manage and implement systems improvement within Beneficial Returns

Capital 4 Development Partners BV

Investment Associate

February 2019 – January 2020

- Involved in deal sourcing, due diligence, preparation and review of investment memos, transaction closing, and post-investment monitoring of investee companies
- Point person for crafting and implementing C4D's Gender Lens Investing framework
- Point person for identifying portfolio needs, and crafting proposals for Business Development Support

Select Transaction Experience:

- *Working capital loan for an agricultural cooperative delivering organic inputs and fertilizers in Isabela, Philippines* – Responsibilities include conducting interviews with General Manager and finance team, testing sensitivity to customer concentration, operating expenses, and receivables collection.
- *Crop Productivity Fund in Negros Occidental, Philippines* – Wrote a project proposal to request a Technical Assistance grant to urge conventional farmers to try organic fertilizers by subsidizing the initial organic fertilizer and sharing the productivity gains with the beneficiary.

Philippine Batteries Incorporated

Lead, Financial Planning and Analysis

June 2012 – 2019; 2020 – June 2021

- Involved in all aspects of acquisition activities including financial modeling, and conducting due diligence
- Participates in weekly executive committee meetings to discuss pressing operational issues and business decisions
- Manages a team of analysts responsible for preparing, analyzing and reviewing project feasibilities, market research studies, financial forecasts and weekly cashflows
- Produces monthly presentations on actual and forecasted financial performance to the Board of Directors
- Leads annual strategic planning preparations and monitors achievement versus long term goals

Select Transaction Experience:

- *\$70 million Equity Acquisition of an Australian Lead Smelting Plant (closed)* – Responsibilities include conducting interviews with CEO and management team, running sensitivity analyses to show the impact of various macroeconomic conditions, and preparing prospectus documents to secure government approval to proceed with the acquisition
- *\$50 million Equity Acquisition of a publicly listed Malaysian Battery Manufacturing Company (closed)* – Responsibilities include building a financial model, and preparing documents for bank financing requirements
- *\$20 million Asset Purchase of an Australian Battery Distribution Company (closed)* – Responsibilities include due diligence on target's financial performance, identifying potential improvement areas post acquisition, reviewing sale and purchase documents, and monitoring transitional activities

Mitchell Madison Group

Business Analyst

June 2011 – May 2012

- Worked directly with the Merchandising and Finance Management departments of a fast-growing online retail store to aid better inventory planning by streamlining report processes and designing forecasting and inventory models

Ateneo de Manila University

Instructor for ITM 11: Computers in Business

Summer Terms 2011, 2012

- Taught John Gokongwei School of Management sophomore students MS Office and its particular applications in the business setting with greater focus on MS Excel functions and utilities
- Advised the students in the development of their mock business plans for the John Gokongwei Student Enterprise Center

EDUCATION

Ateneo de Manila University

Bachelor of Science in Management Engineering

2011

- Cumulative GPA: 3.48/4.0; Major GPA: 3.24/4.0
- Financial Aid Scholar
- Relevant Coursework: Financial Statement Analysis, Operations Research, and Marketing

Heidelberg University

Exchange Student, Political Economy

Sep 2009 – Jan 2010

- Erasmus Mundus Mobility in Asia Scholar

OTHER INFORMATION

Languages: Fluent in Filipino and English, Basic Skills in German

Computer: Expert in Excel and PowerPoint

Interests: I love learning about cultures through food and preparing meals for my friends and family. I also enjoy taking photos, visiting museums, and occasionally organizing field trips for kids from nearby communities.